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octopus investments A brighter way

Octopus is helping to upgrade the UK's digital infrastructure

Fast broadband is critical to daily life. We were certainly reminded of this in 2020 when millions of us began working from home due to the global pandemic. The demand for high bandwidth fixedline infrastructure is accelerating, but there's a problem: **This high-speed** connectivity isn't available to everyone in the UK and that needs to change.

Despite the obvious need for full fibre (including 5G) the UK lags desperately behind many developed countries in its full fibre rollout. At the end of 2020 only 22% of UK homes had access to full fibre. This is far behind countries such as Denmark (75%), Portugal (88%), Spain (90%+) and Sweden (82%).*

* Credit Suisse Research on Euro Fibre Networks, Sept 2021

On behalf of investors, Octopus is backing businesses in the UK which are closing this gap. We are specialist infrastructure investors and have already committed nearly £1 billion into four different full fibre networks.

Investment opportunities offered by Octopus will place your capital at risk

For more information about infrastructure visit www.octopusinvestments.com



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Contributors

Peter Archer A bestselling author, writer and editor. He was formerly a staffer at the Press Association and a consultant with Americ

television network NBC

Georgia Lewis A London-based journalist who has worked in Australia and the Middle East. Topics she covers include energy, technology and motoring

Oliver Pickup An award-winning iournalist contributing to a wide range of publications. He specialises in busines technology and sport.

Heidi Vella A writer specialising ir energy and technology with work published in publications rangin from E&T Magazine to Global Data

R raconteur reports

John Harvey Sarah Vizard

Deputy edito Francesca Cassic

Ian Deering

Neil Cole

Justyna O'Conne

Louis Nassé

email info@raconteur.net ublisher. © Raconteur Media

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INFRASTRUCTURE

Global Infrastructure Investor Association

Mark Hillsdon

ntributor to titles such as The Guardian and Countrvfile magazine writing on topics including sustainability wildlife, health and sport.

Tamlin Magee

A London-based freelance journalist who has contributed to a wide range of publications. He specialises in technology and culture

Finbarr Toesland A freelance journalis

contributing to a broad range of publications. He specialises in technology, business and economic issues

У	Design Pip Burrows Kellie Jerrard Colm McDermott Samuele Motta Jack Woolrich Sean Wyatt-Livesley Illustration Sara Gelfgren Celina Lucey Nita Saroglou
	Art director
11	Joanna Bird
stant	Design director Tim Whitlock

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ECONOMICS

More GDP, less CO_2 – the global green investment challenge

Governments worldwide are spending massively on infrastructure to help their economies rebound from the Covid crisis. But there is increasing pressure on them to fund only low-carbon projects

Peter Archer

ublic investment in infra Ρ structure, widely acknowledged as a key stimulant of economic growth, is at the heart of many nations' plans to recover from the Covid crisis. In the UK, for instance, the chancellor has pledged £100bn of capital expenditure for this year, on top of the so-called levelling-up fund of £4.8bn for local regeneration projects.

The new UK Infrastructure Bank, based in Leeds, opened for business in June. Its main goals are to tackle climate change and to support local developments, especially in more deprived parts of the country. Eves are on the bank's potential to back substantial investments in projects covering areas such as housing, transport, renewable energy, digital telecoms and waste management.

According to the Treasury, the bank has "an initial £12bn of capital to deploy and will be able to issue £10bn of government guarantees. helping to unlock private-sector funding and more than £40bn of overall investment"

Dr Jennifer Schooling, director of the Centre for Smart Infrastructure and Construction at the University of Cambridge, agrees that infrastructure investment has a key role to play, but stresses that "we have to be spending on the right things".

She explains that, although "new assets have to be designed, built, managed and maintained to give us whole-life value", the government also needs to focus on "getting more out of the existing infrastructure and using smarter technology machine learning and digital twins, for instance – in an informed way."

The labour shortage in the UK construction industry is not only a result of Brexit and the Covid crisis, according to Schooling

"It has an ageing workforce, with next 10 to 15 years," she says. "We need to move the perception of its work away from 'shovels, mud and concrete' by using the best available way. We need smarter methods -



Even as the Chinese are clamping down on coal-fired power stations at home because of air pollution, they are still exporting such plants to developing nations

advises the government on the UK's plan and design for good reason long-term infrastructure challenges. He says that reaching for shovelready projects is an understandable instinct for any government looking ted at least \$110bn to physical infrato kick-start the economy, noting structure projects, is a testament to many workers due to retire in the that Westminster has not been alone in this respect.

"Only weeks into the pandemic. the UAE set up a £3bn package that Armitt says. "But the question that included measures to accelerate its I hope everyone involved will be technology in the most appropriate major infrastructure plans, while asking is: 'How can we make this World initiative. This US-led pro-Australia planned a series of fast- investment support a low-carbon gramme has been designed as a more automation, for instance – so track programmes worth more than future as well as GDP growth?" that the work is less physically tax- $\pounds 2bn$." Armitt observes. "The probing. This should make the industry lem is that there aren't all that many and environmental risks at the Uni- by the developing world by 2035. more appealing to younger people." truly shovel-ready projects sitting versity of Oxford and a member of according to the White House.

Infrastructure Commission, which infrastructure works take time to and they cost a lot."

> The US's recently announced \$1tn (£760bn) package, which has allothis last point.

"Every large economy will be looking at investing in infrastructure,"

the Council for Science and Technology, which advises the prime minister. He agrees that "the problem is going to be ensuring that infrastructure is green, especially in nations facing intense short-term pressures of a growing population and high unemployment".

Described as the 21st-century Silk Road, Beijing's multitrillion-pound Belt and Road Initiative (BRI) is one of the world's biggest infrastructure programmes. Its objective is to bet-Sir John Armitt chairs the National around waiting to get started. Major ter connect Asia, Africa and Europe, while extending China's influence.

> Although the BRI predates the pandemic, it will be central to the nation's recovery from the Covid crisis. China is planning construction or already building in more than 100 countries, having signed agreements to cooperate on infrastructure projects including highways, railways and ports.

The G7 countries have countered the BRI with their Build Back Better transparent partnership to provide Jim Hall is professor of climate the £29tn of infrastructure required

Successful infrastructure projects in developing countries can have a INFRASTRUCTURE FUNDING REQUIREMENTS AROUND THE WORLD significant socioeconomic impact Recent research by the International Monetary Fund (IMF) indicates that investments in railways in Ghana and Kenya, for instance, can "produce long-term gains by reducing trade costs and integrating markets, potentially transforming the economic landscape in poor remote regions with high trade costs".

Many nations in the developing world have been pouring public money into infrastructure, while participation from the private sector has also increased, according to the IMF. But it adds that the cost of the pandemic may limit planned expenditure in some countries.

Armitt says: "The UK's big institutional investors, including the government, can play a role in funding worthwhile programmes overseas. Traditional infrastructure projects are a relatively safe bet, albeit not always with the biggest returns."

The challenge here, he adds, is to de-risk and attract private investment for more innovative engineering projects that could help to deliver a lower-carbon economy. "Developing countries have sec-

ured considerable private finance for telecommunications and energy projects," Armitt reports. "But they need to look to other sources of finance, including the World Bank or aid funding, in other sectors, including transport."

Approaches to infrastructure development vary considerably around the world. Singapore, for example, has an infrastructure authority that takes a 50-year strategic overview, which is then broken down into 10-year plans. Senior civil servants are rotated between the planning and delivery functions.

ated an infrastructure commission

The sustainability

of equipment and networks.

emissions will be impossible

is therefore crucial.

In the run-up to the UN's COP26 summit on

the UK is seeking to lead by example, but just

how green is its infrastructure programme?

Environmental campaigners argue that the

state's infrastructure spending must combat

about two-thirds of the UK's total greenhouse

"Decarbonising energy, heating and transport

On a global scale, without re-engineering

with a low-carbon future, net-zero carbon

networks for these services to be compatible

climate change through carbon-neutral

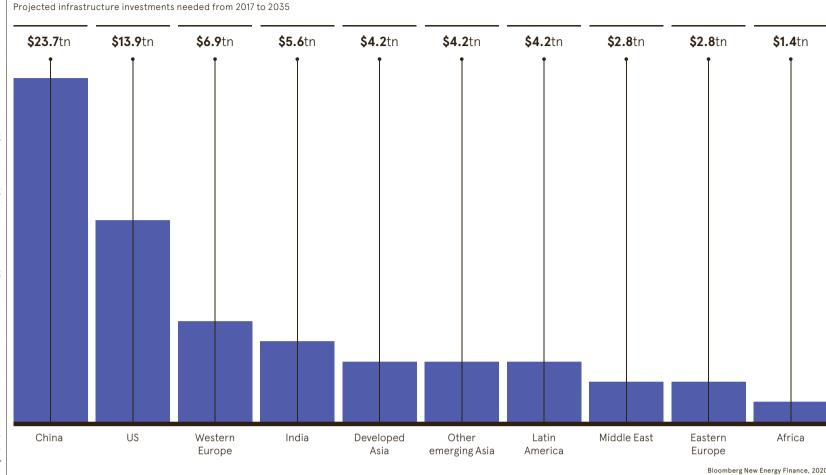
"Infrastructure sectors account for

gas emissions," says Sir John Armitt.

construction and/or the decarbonisation

climate change in Glasgow in November,

imperative



what is needed and then disbursing ment has recently introduced a the funds under its control to support state-level projects that align the country's digital infrastructure. with its assessments.

key infrastructure projects centrally tion of high-speed inter-city rail over the past 30 years. Its national links and the development of the infrastructure plan for 2020-25 is internet of things. worth £1.4tn, according to Beijing, Australia, on the other hand, cre- although some regions also have operates, every country shares the multibillion-pound programmes of challenge of how to build resilience

in 2008, taking a federal view on | their own. In addition, the govern-Covid-19 relief package to revamp This includes the installation of a China, meanwhile, has funded its 5G mobile network, the construc-

"Whatever model of governance it

and adaptation to climate change," Armitt savs

Hall believes that China - the biggest national producer of greenhouse gases, according to US research institute the Rhodium Group – is committed to addressing climate change through low-carbon infrastructure projects.

"Yet, even as the Chinese are clamping down on coal-fired power stations at home because of air

But infrastructure can also offer engineered solutions for absorbing carbon from the atmosphere to offset the impact of the hardest sectors to abate, such as aviation and agriculture, while other methods are found. Carbon capture and storage technology is another essential infrastructure innovation required to achieve net zero. It can take

carbon dioxide emitted by heavy industries, such as steel and cement production, and store it under the seabed. "COP26 is a key moment for galvanising action at home and abroad, and has already been seen to encourage the UK nment to set some ambitious targets," Armitt says. "But we should beware of loading too much expectation on to a single event, when in infrastructure terms we need

design of projects

hinges on the amount of old infrastructure that's shut down as it does on the amount of new infrastructure commissioned.

two-pronged approach: increasing road space for buses and bikes while also decreasing the of fossil-fuel-dependent infrastructure - and much of it urgently needs to be retired if we are to meet our climate goals. Similarly, we need more renewable and nuclear power. But we also need a simultaneous programme for shutting down thermal power plants."

infrastructure must be built with as close to zero carbon emissions as possible.

"Nothing we're currently doing is green enough; the scale of ambition is not big enough," she argues. "We're in the middle of a climate crisis, but we're not doing enough about it. It's time to stop moving the deckchairs around on the ship and to see the iceberg dead ahead. This crisis will be solved only by major concerted action globally."

Professor Jim Hall is optimistic that the UK can at least move to a zero-carbon energy mix in the near future. "The last of our coal-fired power plants are being decommissioned and it's possible, with some combination of wind, solar, nuclear and power-storage infrastructure, to have a completely carbon-

free energy network," he says. Armitt observes that greening the world's infrastructure and economy is a huge long-term challenge, but it's one that all countries must face up to together.

"Ultimately", he says, "the costs of inaction are too great for governments around the world to ignore."

Infrastructure's united realisation: responsible business is good business

The future of infrastructure needs to be based on ethical consideration and a collaborative approach. Crucially, it needs to be built on the recognition that responsible business is good business

0 engulfed by ideas and concepts that a more progressive and attractive ity, ESG, digitisation, decarbonisation, sustainability, inclusion and diversity.

concepts, very few broke into more than that these early attempts did much to transform the appearance of the sector.

picking up. Infrastructure as a sector is at long last beginning to meet these ethical challenges with a sense of purpose - embedding these into long-term visions.

walked, the next obstacle to overshare knowledge. The industry needs to make sure that positive behaviours transcend respective supply chains so that this apparent momentum isn't just a false start.

Purpose is key

of the Morgan Sindall Group, was one to take a more holistic and sustainable approach to implementing this value to others." vision of the responsible future of

SOCIAL VALUE CREATED BY MORGAN SINDALL

to see consistent targeting of carbon reduction over the long term, at every stage of decision-making about the nature and

George Monbiot believes that as much

"In transport, for instance, you need a space for cars," he explains. "We have a surfeit

pollution, they are still exporting such plants to developing nations -Pakistan for instance," he says. On the other side of the world

Colombia serves as an example of how things can go wrong. Its government has been trumpeting its infrastructure projects, in packages described as "a new generation", since the 1990s. The fourth and most recent of these, which began in 2014, was the biggest investment programme of its kind in the country's history: 29 projects to build or upgrade 3,000 miles of highway, 775 bridges and 41 tunnels at a cost of about £9.5bn. The programme was scheduled to end in 2022 but has encountered serious delays. owing partly to flaws in contract design and partly to a corruption scandal in which a Brazilian construction firm called Odebrecht bribed officials to win contracts.

The nationwide 4G network rollout is more than 40% complete. This represents significant progress since the election of Iván Duque Márquez as Colombia's president in 2018, yet there is clearly still much work left to do, offering foreign investors potentially lucrative opportunities

George Monbiot, the bestselling author, columnist and environmental campaigner, argues that foreign infrastructure investments in developing nations are the answer only if they are ecologically sustainable. He says that any such investment would be desirable "only if it does not expand industrial frontiers into wildlife habitats; only if it replaces, rather than supplements, damaging infrastructure; and only if the new infrastructure is appropriate, has the consent of those it affects and meets the needs of the poor as well as the rich."

Dr Jennifer Schooling stresses that

ver the past two decades. I infrastructure early on. From the nfrastructure, like many sector - corporate social responsibil- | follow today

Initially, while many talked the talk about how they were addressing these a crawl, let alone a walk. Few believed change the long-term status quo, or to Fast forward to 2021, however, and gait is widening, and the pace is finally

Morgan Sindall Infrastructure, part

INFRASTRUCTURE





outset, the company looked to tackle other industries, has been these issues under the overarching umbrella of culture. And as such, the would allegedly usher it in to being | rewards of this early pragmatism are now a positive template for others to

"It's all about how you choose to do business - not because legislation dictates it, but because ethics and behaving responsibly is embedded in our culture, says Morgan Sindall Infrastructure's managing director, Simon Smith.

"For all stakeholders to benefit w must deliver sustainable progress and treat culture and business as one and the same, not as tokenistic initiatives. we're not exactly strutting, but the Being a responsible business provides confidence that we'll always do the right thing - for the people who work for us, for those who live around our projects and for those who do business with us

A new best practice template

And now that the walk is being Now that the situation is improv ing, however, a different issue is come is to ensure that businesses are arising and one that Morgan Sindall working even more collaboratively to Infrastructure also needs to address.

"This is one that we may be guilty of to an extent as well," Smith explains. "Companies are taking more considered steps in these areas but aren't always talking enough about them They're not promoting and sharing their own genuinely positive steps forward.

"And I don't mean in a competitive way, but in terms of creating and leav of very few companies in the sector | ing a lasting legacy, and sharing know edge and experiences that can be o

> In Morgan Sindall Infrastructure's case, this includes enhancing the communities in which they work and ensuring they deliver long-term social value for everyone. This means committing to employing locally on thei projects, for example, as well as form ing relationships with local schools and colleges as part of some amb tious social value targets.

> It aims to create 70 pence per pound spent in added social value for the ommunities where it works. Already he company creates 58 pence o social value per pound spent by its customers and continues to drive social value creation in the delivery of all its projects

Additionally, the business is aligning tself with the likes of National Highways formerly Highways England), Sellafield National Grid, Welsh Water, Network Rail, Transport for London, Scottish and Southern Electricity Networks and other peers to explore more sustaina Morgan Sindall, 2021 ble material use and to learn from their



It's our responsibility to leave the sector in a position where progress will happen organically, over time, because we've created an environment where it can

> legacy projects. It aims to accelerate progress across the sector, although it recognises there is still some way to go. "So many of us are now part of simi ar associations or programmes geared towards collaboration, or innovation, or more sustainable material use, Smith continues.

"There is now a more developed structure and ecosystem where we can learn from each other and pull together our collective might. And it's the abundance of career opportun important we use these collaborative platforms to share and speak about the good progress being made, to create a new best practice template for the whole industry."

Collective responsibility

What many organisations are realising from these efforts, activities and approaches, is that responsible and ethical operations aren't an aside from the bottom line. Good business and esponsible business are, in fact, one and the same

Green efficiencies, a sense of pur pose, diversity of thought and a commitment to the greater good not only drive cost effectiveness but aid cus tomer and employee retention

And, when considering the over future of infrastructure, these positive ssets will encourage the next generation of young people - for whom ethics and purpose is key when seeking work nto the sector

"Infrastructure has had to get better t marketing itself as an attractive industry by improving how it is viewed - as connected, collaborative, diverse and purposeful," says Smith. "Now we are on the crest of a wave, the opportunity is huge right now to make the sector more desirable, to showcase ties, and to create a lasting legacy."

Responsible and ethical infrastruc ture is now a long-term pursuit, rathe than a short-term competition. Morgan Sindall Infrastructure is already ahead INFRASTRUCTURE

of many of its peers because it embed ded a more sustainable and collaborative approach vears ago.

"However, we can all still do more, Smith concludes. "That 'collective night of the industry' still doesn't have the breadth of representation required present the best path forward at this time. And just like we are, businesses ways need to be open to new under standing, learning and development.

"We won't always get it right, and it von't all be fixed in my lifetime. But it's r responsibility to leave the sector ir a position where progress will happen organically, over time, because we've reated an environment where it can. It's an environment where people fee safe, accepted, fulfilled and that they are contributing to a more responsible uture for infrastructure.

For more information please visit morgansindallinfrastructure.com





ENERGY

The high cost of low carbon

The transition to greener energy is gathering pace, with renewables proving particularly attractive to investors. But are enough billions flowing in vet to make a meaningful difference?

Heidi Vella

o combat climate change, the world committed more than \$500bn (£363bn) to decarbonisation projects for the first time last year, according to BloombergNEF. Well over half of this was invested in renewable energy generation, but significant sums were also put into to Seb Henbest, BloombergNEF's 2020, followed by the UK this year domestic heat pumps, electric vehi- chief economist and lead author of Through various funding mecha cles, hydrogen technology and sys- its *New Energy Outlook 2021* report. tems enabling carbon capture and storage (CCS).

While this news appears encour-2021 report. It notes that, although

iven by the urgent need | "investment would need to double in the 2020s to maintain temperatures well below a 2°C rise and more utive director for clean technology than triple in order to keep the door open for a 1.5°C stabilisation".

> Part of the problem is that all the capital being allocated cannot be deployed quickly enough, according tries published strategies for it in

lem," he explains. "Getting the tech- | Germany, Italy, Spain and Portugal nology cheap is one thing, but then up to 2030, according to IHS Markit. aging, the numbers are still a long vou have to deploy it through the way below what is required, accor- global economy to displace the tives, along with policy measures ding to the International Energy existing carbon-intensive genera- such as Canada's clean fuel stand-Agency's World Energy Investment | tion infrastructure. That takes time." | ard, are incentivising and de-risking The report argues that investment investment, but she adds that there \$750bn is expected to be allocated in wind and solar generation alone are still likely to be winners and to clean energy projects in 2021, needs to increase to between \$760bn losers as the technology develops.

and \$1.8tn annually between 2021 and 2030 to get on track for net zero Price uncertainty is also holding back the renewable energy market Energy prices are typically dictated by the marginal costs of operation which are very small for renewables. "In other words, there's a missingmoney problem." Henbest says. "A the level of renewables in the system increases over time, the wholesal power price falls and revenues start to look less good. To mobilise capi tal, there needs to be more certainty about future price signals."

Thanks to falling costs and rising demand for electricity, renewable energy is the low-hanging fruit for investors. Other low-carbon tech nologies, such as hydrogen, CCS heat pumps and large-scale battery storage, are much further away from maturity and commercialisation.

"Just as renewables have had over the past 10 to 15 years, these markets will need robust policy and support mechanisms, as well as collabora tion between the public and private sectors," says Dr Edurne Zoco, execand renewables at IHS Markit.

This is starting to happen. Take hydrogen, for instance: the European Commission and six European cour nisms, \$44bn has been made availa "There is a rate-of-change prob- | ble for hydrogen projects in France Zoco believes that these initia-

"Although the overall market may boom, there will also be a number of spectacular busts," she predicts. "We expect to see joint ventures and We must talk about strategic partnerships forming t defray those risks."

Hydrogen technology alone will require a total investment of almost \$15tn between now and 2050, argues we place on supply. the Energy Transitions Commission a think-tank funded by a range of stakeholders, including oil and gas discussions about companies. It estimates that 85% of this total would need to be allocated building standards to electricity generation. The rest and local would need to be spent on aspects such as hydrogen production, stor- energy systems age and transport.

Alongside hydrogen, electric heat pumps will play a big role in decar bonising heating. According to New *Energy Outlook 2021*, an average of Global Energy Research Network at 18 million new heat pumps need to Warwick Business School. He thinks be installed each year to 2030.

Along with financial incentives, energy efficiency for buildings and customer education is crucial in transport, which in recent years has achieving this rate of uptake, says been flat, would go some way to Ben Hertz-Shargel, global head of bridging the funding gap. grid edge at the Wood Mackenzie energy consultancy.

"A lack of understanding about the total cost of ownership and the importance of clean heating, along ards and local energy systems." with insufficiently trained contractors, is holding back deployment," he reports

field has its own barriers to overdevelopment of large-scale battery storage, there are plans to introduce 500GWh (equivalent to the energy used by 133,000 UK homes a year) of new cell manufacturing capacity Paris accord on climate change). across Europe and North America, according to IHS Markit, but limited access to raw materials is creating market opportunities, but mistimnervousness in this sector.

which is needed to offset emissions from the fossil fuels that remain in ties, Henbest believes that all playneed to double every five years for winning strategy the technology to hit its CO₂ reduction targets.

David Elmes is professor of man- he says. "This is simply a matter of agement practice and head of the how fast it's going to happen."

consumption with the same emphasis We need serious

that an increase in investment in

"We must talk about consumption with the same emphasis we place on supply," he says. "We need serious discussions about building stand-

Part of the energy transition challenge is that governments aren't sure what the market will look like and Each technology in the low-carbon are yet to make firm decisions on its technological composition. It's also come. For instance, to support the unclear how they plan to manage measure and regulate reporting on emissions, as well as whether there will be opportunities to trade them (as is outlined in article 6 of the UN's "More clarity on these issues can

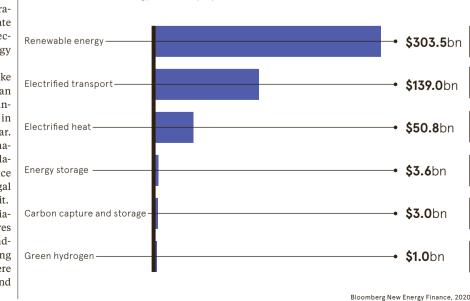
lead to a pretty profound growth in ing this could also mean some pretty For technologies such as CCS, heavy losses," Zoco warns.

Despite the risks and uncertain the mix, governments are trying to ers in the energy economy reckon bring down costs through regional that the transition will happen and hubs. IHS Markit estimates that all are betting in the global marketannual investments in CCS would place in the hope that they have a

"They know that this huge shift is creating a big market opportunity,"

RENEWABLE ENERGY INVESTMENTS WORLDWIDE DWARF COMMITMENTS TO OTHER TRANSITION PROJECTS

Global investments in energy transition projects in 2020



Q&A

Q Are you seeing an impact from in Europe? We've certainly seen a deepe

When we talk about the decarbonisa farms and solar parks. Over the years we have made investments into those sectors, but they are well trodden markets now and the pricing really reflects that, so we're looking at other emerging energy transition sectors which potentially offer better returns. A good example of that is the battery sector where both grid-scale batteries and electric a business called EnergyNest, which industrial processes and recycles the electricity. If countries are to meet their tal funding sustainable infrastructure energy generation."

pay off in the long term? what is often newer is the application of that technology. Take the battery business-battery technology is well established, but it's how you use it and how it performs in those new use scenarios

Estimated annual infrastructure investment to meet the UK's 2050 net-zero target

How infrastructure investment is driving Europe's decarbonisation agenda

Q&A with Ed Clarke, co-founder and chief investment officer at Infracapital



the decarbonisation agenda on investment opportunities

ing and broadening of investment opportunities in the last few years

Q How do you assess which new technologies or sectors could

The technologies in which we invest are not typically new, but



Sustainable infrastructure projects are a win-win for the environment, economy, and tion agenda people usually think of wind | the communities they serve

which is critical to us. At the moment it feels like a very exciting phase as the market searches for new greener solu we're invested in a business called tions to meet societal needs. Where Zenobe, a market leader in the UK for we can be most effective is helping those businesses and developers who buses. We've also recently invested in have a well-defined business to reach commercial scale. That said, we invest captures surplus heat generated from in a diverse mixture of assets, including mature operating businesses. Fo heat or its used to generate renewable instance, we've invested relatively recently in GB Railfreight, one of the net zero targets it's vital we see capi- | leading rail freight businesses in the UK. GB Railfreight supports the energy businesses across all sectors, not just transition through taking contained haulage off the roads and onto rai which is a much more environmental y-friendly solution, and we're working with the team to invest in reducing the carbon footprint of their fleet further

Q Has Covid-19 impacted you approach to investing in and managing your infrastructure assets

At the beginning of the par demic, we had a heightened focus on liquidity and making sure that all of our businesses could withstand this sudden shock. As time has gone on, we are pleased to see the pandemi has proved out our basic investmen thesis, whereby genuine infrastruc ture investments that are providing essential services remain resilient even during turbulent markets. Some sectors may even see a positive longer term impact, such as our businesses in the broadband space where we've seen a greater demand for full fibre

world point to infrastructure investment as a key route to recovery from the Covid-19 shock. If we can ensure those funds are channelled into sustainable projects it's a win-win for the environment, economy and the communities they serve.'

What risks does the energy Q transition pose to existing infrastructure assets ?

"There is clearly the risk of stranded assets and we've seen that through the rapid decline of coal in the UK over the last 20 vears. There is now a debate about the role of natural gas as we transition to alternative approaches to domestic heating or electricity generation, and that's a challenge for investors who hold investments in the sector. But this could present an opportunity too, for instance if gas pipelines can be used in the future for hydrogen. Likewise we see significant scope for the electrification of our transport assets. We consider our role as delivering positive impact not just through funding new green infrastructure, but converting established businesses into sustainable leaders in their respective sectors."

What role should governments Q be playing to incentivise additional investment in this area?

In the UK, the government has made high level policy commitments to the 2050 net zero agenda which provides a very supportive backdrop to the investments we make. But there's more policy work to be done within specific asset classes to ensure that they are attractive for institutional capital to invest today. It's important that governments and regulators embrace the new technologies in a way which allows them to scale guickly and fairly share risk between the public and private sector. There's no time to waste because 2050 will be here before you have time to blink in the context of

connectivity over the last 18 months. | major infrastructure projects. The | For more information please visit We are also seeing leaders around the government has developed effective infracapital.co.uk models in the past to pump prime investment in new sectors like wind Today we are seeing a similar focus being applied to fibre, battery storage, electric vehicles and hydrogen, bu there is more to do."

Infracapital



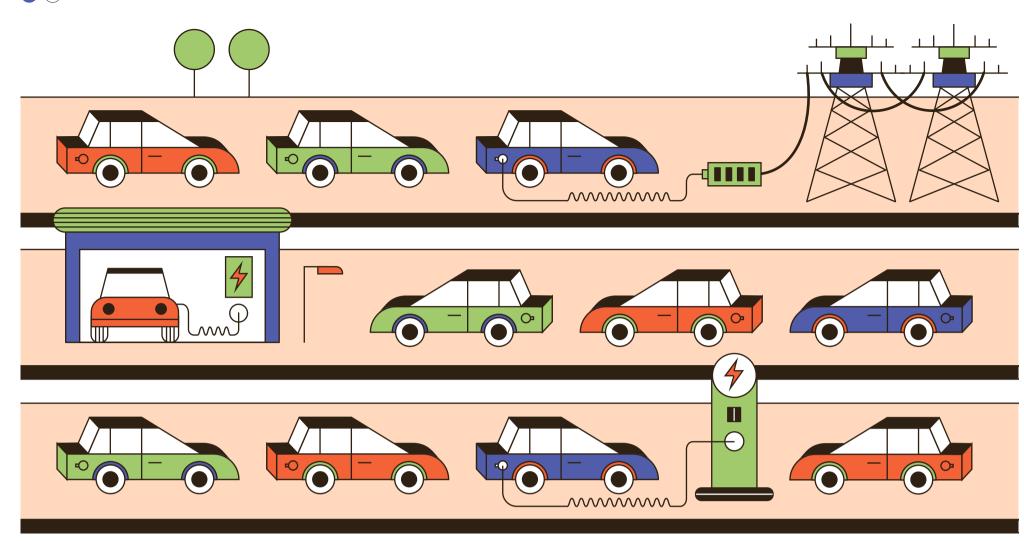
Zenobe: leading the charge in the UK's energy transition

Infracapital has committed £150m to Zenobe, one of the UK's leading independent owners and operators of battery storage and electric ehicle (EV) services. Zenobe is spearheading the shift to a zero-carbon UK economy through its innovative emission-free energy and transport solutions

Zenobe is the first company to provide a full EV fleet solution for bus operators, serving around 20% of the EV bus market in the UK, including blue-chip operators such as Stagecoach, First Group and Abellio. The business currently services more than 160 electric buses, with a further 230 electric vehicles in the pipeline for 2021.

Additionally, Zenobe owns and operates 175MW of contracted grid-scale batteries which provide a range of services including balancing and reactive power services. This includes the 100MW Capenhurst project currently under construction, which will be Europe's largest grid-connected battery. By ensuring stability of energy supply, these battery services are playing a vital role in facilitating the growth of renewable energy in the UK.

Further, Zenobe seeks opportunities to optimise batteries after their initial use case and recently partnered with Extreme E, the electric motor-racing series, providing second-life batteries to power its onsite broadcasting, media and control centre.



ELECTRIC VEHICLES

Grid locked? The UK's e-mobility conundrum

The transition to electric vehicles is proving complex in the UK, as the public and private sectors struggle to reconcile the demand for greener motoring against the infrastructural constraints

Georgia Lewis

G to enforce the replacement of conventionally powered vehicles with electric vehicles (EVs). Many have enacted legislation imposing tight deadlines for this

In the UK, for instance, sales of new petrol- and diesel-powered cars and vans must end by 2030. But will £500m in battery development and range for most journeys, they will that leave enough time to develop £525m in nuclear power, partly to be "mostly satisfied with the expersufficient infrastructure to ensure a help meet the additional demands ience". But he acknowledges the smooth transition – and who should that the electrification of transport infrastructure problem in towns pay for it?

A chicken-and-egg challenge is

ernments worldwide are | and companies remain reluctant to making ambitious policies | fund infrastructure while demand | He observes that the EV market is low, but consumers, businesses and public-sector purchasers will be expectations and desires of consu wary of buying EVs as long as the infrastructure stays in its infancy.

The government's key EV investments include £1.3bn in charging points over the next four years, and buy vehicles with a long enough will impose on the grid.

emerging. The nation's EV infra- be expected to play their part in New models of charging may be structure is far from ready to support preparing the country for the EV required, including concierge ser a mass roll-out. Private investors revolution. The creation of home vices, whereby EV owners pay for

charging infrastructure is already a shared responsibility, for instance. The government's Electric Vehicle Homecharge Scheme, which offers grants up to £500 to help motorists install charge points in their homes, is continuing alongside private residential developments offering such facilities. There are about 300,000 domestic charge points in the UK whereas there are only 42,000 public ones, according to Zap-Map, an app that pinpoints the latter for EV drivers. More public charge points are needed, given that about 40% of households in the UK have no offstreet parking.

The provision of workplace-based EV charging facilities varies nation wide and doesn't necessarily match regional EV uptake. For instance research by Knight Frank has found that, while there are about 78,000 ultra-low-emission vehicles regis tered in south-east England - the highest regional total in the UK 44% of business parks located inside the M25 have no charge points.

Professor Nick Reed is the founder and director of Reed Mobility, consultancy specialising in envinmentally sustainable transport requires "vehicles that meet the mers" and "decent infrastructure to support remote charging".

Reed believes that, if most motor ists have access to home charger and cities where access to off-street Nonetheless, consumers will also charging facilities can be limited.

EVs have the potential to turn today's models of supply and demand on their head. They offer a way for consumers to charge for the energy they supply to the grid in much the same way that they currently pay for what they use

evening, charged overnight and

number of EVs on the UK's roads.

other country with a robust automotive manufacturing sector," he says. "The future is electric, which means that you need captive capacity for battery manufacturing – you need to pany specialising in smart energy make batteries where you make cars. management systems. He says: "The It's a question of national security."

Myersdorf wants to see "a joinedup effort – a union of industry, aca- more of them will have a large elecdemia and government support". tricity storage device in their garage The country is fortunate in having that's capable of powering the aver plenty of engineering talent, as well age home for several days. as organisations such as the UK Battery Industrialisation Centre, a smart meters can measure both publicly funded facility that helps consumption and generation. The companies to take batteries from provision of pricing visibility will the R&D stage to mass production. enable motorists to store and resell

unused energy back to the grid, using their EVs' batteries as mobile storage systems

today's models of supply and demand on their head," he says. "They offer a way for consumers to charge for the energy they supply to the grid in much the same way that they cur rently pay for what they use.

battery will take from the grid when it's charging – often during periods when energy is cheapest - and, potentially, feed energy back to the grid when the demand is there," he says. "These storage systems can also draw power from the grid for later use. If it becomes inaccessible, off-grid green energy supplies can be used.'

Accounts Committee said there was a "mountain to climb" to meet the transition target, stating that it was had "sufficiently thought through" its EV roll-out plans.

in the transition has to be addressed from the consumer's perspective. If train fares are uncompetitive, say, and consumer confidence is lacking in EVs for longer journeys, this will add to the government's policy and funding headaches. Alternative revenue streams, such

78%

Plug-in hvbrid vehicles

their cars to be picked up in the the rest of Asia (8%) and Europe (also

returned in the morning. Doron Myersdorf is the co-founder and CEO of StoreDot, an Israeli UK to boost its battery manufacturcompany that produces lithium-ion car makers and the government to ensure that there are enough batter- ately skilled people. ies for the inevitable growth in the

"The UK is no different from any

he says. But more needs to be done and quickly

"The UK requires more battery manufacturing facilities – more gigafactories in the pipeline - and its supply chain needs to be vastly enhanced for crucial ingredients. such as lithium," Myersdorf argues. "These are not easy tasks and the clock is ticking, so it will require a huge government-led initiative to make things happen in time.'

globally, the car industry will go where batteries are being produced. China is leading the world in this respect. In 2020, it accounted for 77% of global battery manufactur ing capacity, with the US coming in a distant second at 9%, followed by 8%), according to research by S&P Global Marketing Intelligence. This highlights the urgent need for the ing capacity in tandem with its batteries. He would like both British growing EV output, establish robust supply chains and attract appropri-

Energy storage tech will be essential in meeting the power demands created by the EV revolution. House holds are likely to play a role in this.

David Hall is vice-president of power systems in the UK and Ireland at Schneider Electric, a French comgood news is that, as more and more households invest in EVs, more and

Hall notes that second-generation

As EVs increase their market share

"EVs have the potential to turn

Bernard Magee, director of EV charging at Siemens, agrees. "The

Moreover, public transport's role

ncrease in the number of public EV

chargers in the UK from 2016 to 2020

Zap-Map, 202

n the UK by the end of 2022 olar & Storage Research, 2021

'designed equitably", such that it would not harm groups such as low-income families. But a system As the 2030 deadline approaches. that charges users based on a combicalls for more state spending on EV nation of factors, such as the vehiinfrastructure and a coherent tran- cle's size, the times it's being driven sition plan will become louder. In and the roads it's using, "could be May this year, the Commons Public powerful in reducing the carbon emissions of the transport system".

Utility companies will have a role to play in the EV roll-out, as the marunconvinced that the government ket's growth increases the pressure on the nation's power generation and delivery infrastructure.

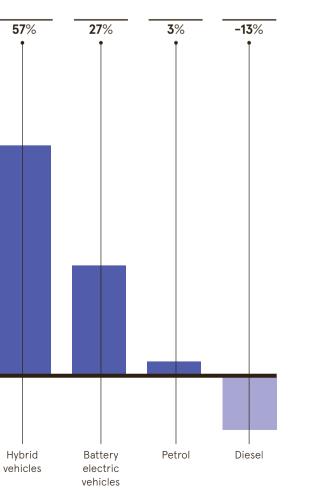
"Thse companies need to invest in upgrading their networks without creating upward pressure on the cost of electricity for consumers and usinesses," Hall says.

It's clear that, even as EV usage starts to pick up over the coming years, significant public and private investment, industry innovation as road-user charging, especially and consumer engagement will all with reduced revenues from fuel be crucial in producing the infraduty, may be expanded. Reed says structure required to make the UK's that such a move would need to be net-zero goals a reality.

DEMAND FOR ELECTRIC VEHICLES IS SOARING IN THE UK

Percentage change in consumer sales enquiries for electric petrol and diesel vehicles between January and June 202

Leasing.com. 2021



Q&A

Taking a long view on digital infrastructure investments

Matt Barker, partner at 3i Infrastructure, talks digital connectivity and investment

Q The need for digital connectivity has been accelerated by Covid—how has that impacted the sector from an investment perspective?

Pre-Covid we already had a big focus on digital infrastructure across both wireless and fixed connectivity, it's one of the sectors where we see hugely positive underlying demand growth. People are increasingly demanding high-bandwidth and low-latency connectivity across a variety of use cases such as streaming and online gaming, both of which were present pre-Covid. But some of the where we're building new fibre net trends we've seen accelerate during the pandemic have been things such as into account a range of stakehold video conferencing and remote work- ers from construction partners, local ing, which require high-quality and authorities and our customers. We consistent connectivity

Q What investments have you made in the digital connectivity space and what attracted you to those assets?

A Our most recent investment is a company called DNS:NET, which is rolling out fibre-to-thehome connectivity in the Berlin area. It's a well-established business founded more than 20 years ago by the current CEO, who we are investing alongside. There are particularly attractive dynamics in the German market where fibre-to-home coverage is relatively low and it really is the only technology capable of future proofing demand requirements.

Another of our investments is in a company called Tampnet, which owns offshore fibre networks in the North Sea and the Gulf of Mexico, providing connectivity to users including offshore energy platforms and wind farms. Those industries are looking to improve efficiency and safety, so having low-latency and high-bandwidth connections is crucial for the digitalisation of their operations, for instance with remote monitoring and robotics.



Q

There are two relevar aspects-one is helping our cus tomers understand the advantages our networks can bring. This is par ticularly relevant for a company lik Tampnet, which is right at the frontier of the industry and facilitating new and innovative ways of working. Then there is also a practical element These are big engineering tasks, be offshore where you're laying cables or the seabed or onshore with DNS:NE works all the way to the home, taking work closely with our portfolio con pany management teams to support them in overcoming these challenges

Given how quickly the digital landscape can change, how do you factor that in when taking a long-term view as an infrastructure investor?

It's important to differentiate between the technology as pposed to the infrastructure. The fibre networks that DNS:NET and Tampnet are building are future-proofed, since hey are the fastest, lowest latency way of connecting and highly reliable once built. The view we take is that these networks provide the infrastructure that will be required for a host of technolo gies, even as those technologies evolve over time. This allows us to be somewhat agnostic to changes in technology, provided the demand for connectivity continues to grow

How has the increased competition for digital infrastructure assets impacted your investment approach?

ົດ

We're certainly not alone seeing the attractive market | 3i Infrastructure pla fundamentals. Against that backdrop



connectivity

are suited to us and where we can add the most value. We invest to support management teams, so for us it's about finding the companies that are ooking to build a partnership with us as an investor, and where the paricular strengths that we bring to the table match what the business and heir management teams are looking for. This was the case with DNS:NET, lich was looking for a partner to support it through both capital and xpertise, to help take it to the next stage of its development and acceler ate its fibre-to-the-home rollout ove he coming years.

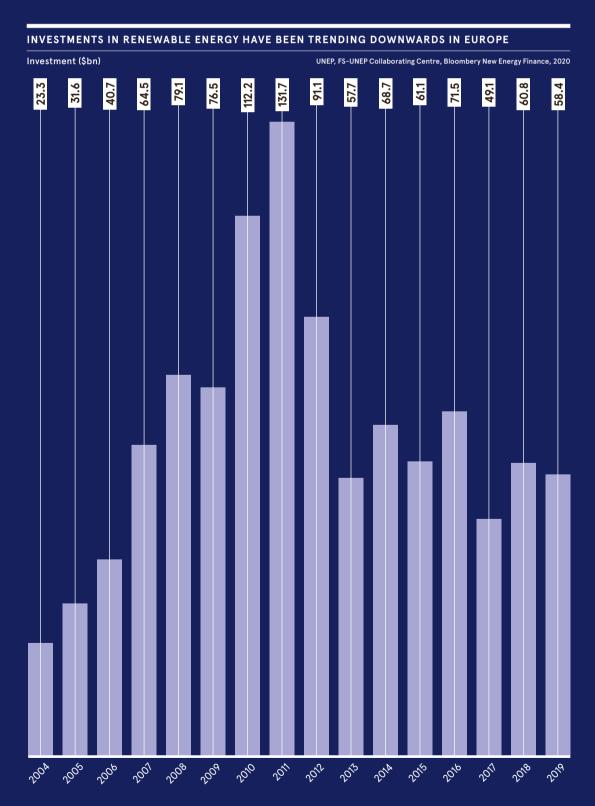
we have to find opportunities that

For more information please visit 3i.com



THE ROLE OF RENEWABLES

A new report from the UN's Intergovernmental Panel on Climate Change has laid bare the challenges facing the world if serious action is not taken now to tackle climate change by reducing global greenhouse gas emissions. A move to renewable energy sources, while under way, has hitherto been relatively slow and there are warnings that current efforts won't be enough to stop the planet heating by more than 1.5°C above pre-industrial levels. As we look ahead to COP26, where is the world on its energy transition?





- RACONTEUR.NET - (२)-(11)



With severe weather events striking ever more often, many organisations are at long last realising that they need effective plans to protect critical infrastructure against climate risks

Tamlin Magee

mer, extreme meteorological events are undeniably increasing in both frequency and intensity.

The conversation about technology and climate has so far been dominated by talk of carbon foot- several key lessons from Katrina, prints. We have heard much about the CO₂ emissions of data centres and the fact that bitcoin mining requires more energy each year than the total consumed by the whole of Argentina. While extreme weather is becoming hard to ignore, what tends to be discussed less in the ICT industry is that climate-driven events run both ways.

In July, for instance, flooding after extreme rainfall not only caused hundreds of deaths across Europe. It also brought down Germany's three base stations in the country's western states of North Rhine-Westphalia and Rhineland-Palatinate.

rom the Arctic storm that | Michael Barnett to keep a data cen- | bring down both a transport network blasted Texas in February | tre operational during and after | and a communications system, for to the 50°C heatwave that Hurricane Katrina meant that New seared the Mediterranean all sum- Orleans kept a line to the outside hospitals and schools," he explains world, even as cell towers were being destroyed by wind and water. In that extent do you create interoperability case, maintaining communications was literally a matter of life and could knock out many services?" death. Telecoms providers learnt with those affected having since reduced their reliance on physical multinational ICT firms and other locations. Many now have their own crisis teams, for instance, which can guidance and resources aimed a be deployed to disaster zones to establish emergency comms.

UN's Intergovernmental Panel on Climate Change in August about the extent of climate risk suggests that potentially devastating weatherrelated incidents will become ever more common From an infrastructural perspec

because essential systems are so closely connected, according to Chris Cartwright, chair of the digital panel Back in 2005, a heroic effort by a at the Institution of Engineering and

instance. It could also affect local "This is the real concern: to what knowing that a single point of failure

Luis Neves is CEO of the Globa Enabling Sustainability Initiative (GESI), which collaborates with large organisations to offer impartial "achieving integrated social and environmental sustainability through Nonetheless, a report from the ICT-enabled transformation". H believes that most businesses aren'i



main mobile networks, disabling 130 tive, this is particularly worrying For change to happen, you need a shock. That's what Covid has provided: a reality check team led by special forces veteran | Technology. "A power outage could | on the way that we do things

adequately prepared for the climaterelated risks they are facing.

Extreme weather events. Neves observes, "are happening more fre- classification system will set out quently, but they are unpredictable. the conditions that infrastructure We do not know when or where they projects, among other investment will happen. Even with one month's programmes, will have to meet in notice, you cannot create the kind order to be defined as sustainable. of infrastructure necessary to avoid the risk.

In 2014, the GESI and the Interna-Della Croce, senior economist at tional Telecommunications Union the Organisation for Economic Copublished a joint assessment of climate risks and suggested several mitigation measures in a research report entitled *Resilient Pathwavs*. UN's COP26 conference on climate They recommended creating redundant backbone networks for service | ment, which will complement G20 areas that would be resilient to all extreme weather; relocating central tenance, will suggest that organisaoffices away from coastal regions and potential future floodplains; to creating, maintaining and operdeveloping alternative telecoms technologies that promise to inc- things, this will entail the creation rease reliability; and reassessing standards and industry-wide regulation. Progress since then has been slow, according to Neves. To his knowledge, no single company has ticked all of these boxes

Yet there is a growing acknowledgment, given Europe's recent run of we do things," Della Croce says. extreme weather, that such matters are overdue for consideration. At the and was clearly not functioning, end of July, the European Commission published a "climate-proofing" having to catch up to face reality. checklist for new infrastructure projects, which needs to be followed by organisations seeking a slice of the €17.5bn (£15bn) that the EU holds in its so-called just transition fund | lyst for adaptation at the Climate for more sustainable development. Change Committee, an independent

mate risks."

report, published in June, notes that "alarmingly... the gap between the level of risk we face and the level of pace with the worsening reality."

ICT sector covering climate change under a region and to think about cal infrastructure, and the actions to take to reduce and monitor risk."

rester consultancy, says that he has addressing climate threats directly, a consideration for many organisations. But he adds that climate preparedness is likely to move up the industry's agenda after COP26.

Another European Commission

work in progress is the EU taxonomy

for sustainable activities. This

Investors are keeping a close eve on

this development, reports Raffaele

operation and Development (OECD).

The OECD is set to publish its

own report on infrastructure at the

change in November. The docu-

recommendations regarding main

tions adopt a radical new approach

ating infrastructure. Among other

of infrastructure with end-to-end

integration and the use of smart

maintenance techniques to manage

"For change to happen, you need a

shock. That's what Covid has provi

ded: a reality check on the way that

"Infrastructure has not changed

but now there is a recognition of

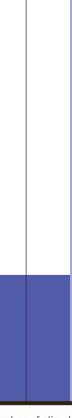
we're only doing it at the margins, it

Cara Labuschagne is senior ana-

won't be enough.

potential problems proactively

1980-89



in the US costing more than \$1bn

body that publishes a yearly assessthat the national adaptation pronations acknowledge the risks facrealm, of specific actions that are

The committee's latest Indepen-Labuschagne says: "We aren't see-

Abhijit Sunil, analyst for infra-

although sustainability has become

Some straightforward opportuni ment of UK climate risk. She notes ties exist for business leaders to make more sustainable choices. grammes of the UK's devolved Sunil says, suggesting that enterprises associate sustainability with ing the digital sector. But she adds: efficiency by, for instance, signing "In general, there is still a lack of long-term energy contracts with evidence, certainly in the public utility companies to create price certainty. He adds that firms with taking place that will manage cli- many physical assets should consider how their data centres can be built around natural cooling mecha*dent Assessment of UK Climate Risk* nisms, or use machine learning to optimise energy consumption.

To mitigate risk, cloud computing company PagerDuty has designed adaptation under way has widened. its systems so that they are suffi-Adaptation action has failed to keep ciently dispersed to enable a failover (the facility to switch to back-up systems with minimal disruption) ing a plan or process to manage the to be tested and automated easily. long-term risks. There's a need for a according to its senior director of set of resilience standards for the infrastructure. Paula Thrasher.

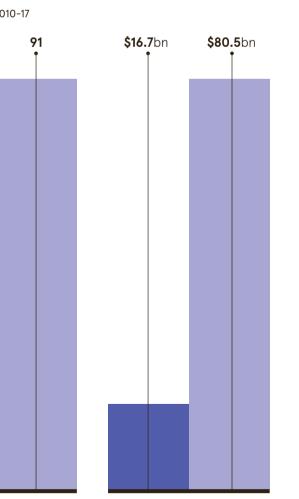
The company's engineering funcrisks and adaptation actions. It tion is designed to ensure continuity would include requirements for pro- in the case of natural disasters. It viders to assess their climate risks isn't tied to a specific data centre or network point of presence, so it can interdependencies with other criti- use its 'work anywhere' practice to its advantage

All things considered, climate risk s becoming clearer for businesses structure and operations at the For- investors and customers alike. And, while it would have been better to heard very little from the ICT sector have taken adaptation measures at least a decade ago, things are at least heading in the right direction, according to Della Croce.

"It's not the right speed. Progres should be faster, we all agree," he savs. "But it is definitely moving."

THE INCREASING IMPACT OF CLIMATE CATASTROPHES

Number of major climate disasters and their average annual costs owing to property and infrastructure damage (adjusted for inflation)



Number of climate-related disasters

Average annual cost of climaterelated disasters in the US

Morgan Stanley, 2019

How Sisk is transforming the infrastructure industry

To move forward, the infrastructure sector needs to focus on people, technology and sustainability and Sisk is doing just that

sk is an innovative, international construction and engineering company paving the way for the future of infrastructure. We are experienced in delivering high-quality projects across the UK Ireland and Europe. With a group turnover of £15bn and an industry leading balance sheet, we have the strong financial platform, track record and capacity to be a total solutions provider. In the delivery of complex projects, we work collaboratively with our clients and stakeholders to under stand key project drivers, enabling the development of solutions that fulfi these needs and provide best value.

With a 160-year history, our family business has stayed true to our founder John Sisk's vision of providing exceptionally high levels of construction expertise and customer service by employing, training and motivating capable staff, while constantly striving for innovation

Our people, technology and moderr methods of construction capabilities sit at the core of our offering and are true enablers for our clients in achieving their sustainability agenda.

Our ability to deliver the future o construction and infrastructure across the public sector is highlighted by our recent partnership with SCAPE, one of the UK's leading public sector procurement authorities. Sisk secured a place on its new £12bn Net Zero ready construction framework throughout England, Wales & Northern Ireland, where we will work collaboratively with SCAPE, our clients and our delivery partners to deliver the best value solutions from project concept through to whole life cycle usage, through the promotion of performance-based design and digital twin technology. Sisk has also been appointed to Highways England's £218m framework to revitalise ageing roads, where we will work to lead engineering and construction to repair the concrete surfaces of the Strategic Roads Network

We are committed to delivering exe plary projects across a range of ever-expanding sectors to help build the future of infrastructure, from transport to com mercial, healthcare and life sciences and data centres. We are acutely aware of the impact construction projects have on the local environment and we engage with all stakeholders including the local community, clients, end-user groups, regulatory and professional bodies at an early stage as part of project design and throughout construction

Building today, caring for tomorrow

At Sisk, we believe that building the infrastructure of the future means doing so of working and digital technologies. At



nably. Having launched our 2030 Sustainability Roadmap - Building today, Caring for tomorrow - we have already started meeting our key milestones i his journey to reducing our carbon. Our 2030 Roadmap outlines an ambitious set of targets and actions, aligned with UN ustainable Development Goals.

Our ambition is to lead the industry with the sustainable management of our operations throughout their entire life cycle, tackling climate change and air pollution, care for the environment, enhance communities, lead on respon sible business practices, and embrace novation and digital technology.

We have already achieved our Carbon Zero certification under the Achilles Carbon Reduction Programme. We have trialled the use of Hvdrotreated Vegetable Oil (HVO) since 2019 on our Northstowe site, a project to build infrastructure for the new 10.000nome town outside Cambridge, and have recently announced our plan to roll this out across all new projects through out the UK from September this year.

Steve Bowcott, chief executive John Sisk & Son, says: "In our 2030 Sustainability Roadmap we set ambitiou targets and I am delighted that we have nieved our first goal, achieving carbor neutral status by offsetting the emissions om our operations through interna onally accredited offsetting schemes vithin 12 months of setting the target

"We continue to actively work to drive down the carbon emissions which we produce as a business, and my hope is that through engagement with our cl ents and supply chain we can affect a paradigm shift in the industry, to help us achieve our overall target of becom ing a carbon neutral business without ffsetting by 2030.'

The future of the built environment

We see the need for rapid mindset and behavioural change in relation to the adoption of more sustainable methods and technology to digitally transforn operations and upskill project teams

With our own off-site manufactur ng capability via Vision Built, we can ffer a new range of products and ervices to meet an increasing appetite or more sustainable modern methods of construction. Our MMC capabilities are helping to tackle some of the critical esource and skilled labour challenges our industry faces, and promotes a wider spread of investment betweer urban and regional settings

In association with our facilities anagement joint venture business ensori FM, we are creating digital twins of the assets we build, enabling realime predicative facilities management be deployed and future proofing every aspect of facilities management nsori has invested in intelligent build ng solutions, which can be customised suit each client and their individual equirements, delivering real-time data enhance the user experience and allow for more efficient management of ildings and assets

These investments are imperative for e future of infrastructure, providing ore innovation while helping to reduce ne and money spent on projects.

The future of construction needs nsformational leadership as we hange the way we all operate. At Sisk we are proud to be at the heart of hat journey and continue to push the oundaries of what is possible. The uture of our industry depends on it

For more visit us at www.iohnsiskandson.con or follow us on LinkedIn or Twitte



CYBERSECURITY

Clear and present danger

A crippling ransomware attack on one of North America's largest fuel distribution networks has brought into sharp focus the cyber threats facing infrastructure of national significance

Oliver Pickup

and Infrastructure Secuto the threat of a devastating cyber attack on a nationally important system. On 7 May this year, the UK National Cyber Security Centre (NCSC) issued a stark warning along similar lines. By coincidence, it was the same day that hackers would cripple one of the largest fuel distribution networks in North America.

1 2020, the Cybersecurity | The taking of the Colonial Pipeline realised the authorities' worst fears. rity Agency alerted the US | The 5,500-mile network was disa- | industries, which we all rely on bled by a ransomware attack that caused fuel shortages throughout range of threat actors, unfortunthe south-eastern US states and even ately. A successful attack could prompted the Biden administration to declare a state of emergency. The Colonial Pipeline Company's CEO, citizens' sensitive data." Joseph Blount, made a ransom payment of \$4.4m (£3.2m), but the network was still down for nearly a week. works are resilient to cyber attacks. a week in May

This case was "not shocking" to Sarah Lyons, the NCSC's deputy director for economy and society There had been warnings aplenty Only three months previously, for instance, a hacker unsuccessfully attempted to poison the water supply of Oldsmar, a city in Florida.

"The pandemic has exacerbated cyber attacks targeting organisations, including providers of critical national infrastructure, which will always be an attractive target," she says. "The Colonial Pipeline case confirmed our belief that any such attack could have wide-ranging societal ramifications. It also gave us a glimpse at the kind of attack with a physical impact that could materialise in future if connected places providing critical public ser vices are compromised.'

The way that critical national infrastructure has evolved to use interconnected digital networks makes it far more vulnerable than it used to be, according to Lyons who believes that the threats could become even greater when 5G i more widely adopted.

"Regulated industries such a telecoms and energy are being connected to unregulated services and suppliers," she explains. "These daily, are an attractive target for a cause significant disruptions to key public services and compromise

he 5,500-mile Lyons stresses to operators that uel distribution "it's vital to ensure that these nettwork for nearl

The Colonia

ipeline was hi

by a ransomware , attack that disable



In a worst-case scenario, a success ful one could endanger lives."

George Patsis, president and CEO of Obrela Security Industries, concurs, warning that "the sky is the limit" when it comes to the extent of and trust are key the damage that cyber attacks on critical infrastructure could wreak. "These have the potential to be and executable cyber physical, putting many peo ple's lives at risk," he says.

Patsis cites the London Underground as an example. "Computers control the timing of when trains | a role to play arrive at junctions. If someone were in security to infiltrate the network and alter their synchronisation by only a few seconds, it could cause multiple fatal crashes," he says.

Most worrying is a lack of robust- approach that recognises that there ness in operational technology (OT) is no perfect security solution. security, which Gartner defines as Enterprises that strategically bal-"practices and technologies used to ance security, scalability, access, protect people, assets, and information: monitor and/or control physi- best long-term protection. cal devices, processes and events; and initiate state changes to enterprise OT systems"

Patsis says: "As OT increasingly | measures? "Frankly, not enough," becomes internet-enabled, it cre- argues Rob Carew, chief product ates new attack avenues. There is officer at Arcadis Gen, the digital now a big focus on securing OT in arm of Arcadis, a Dutch engineering the same way as we do the IT estate." While he notes that the Colonial Pipeline attack has been a "huge critical infrastructure."

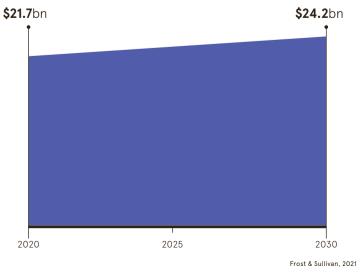
driver" for improving OT security, Patsis stresses that there is much work to do in this area Theresa Lanowitz, head of evan-

gelism at AT&T Cybersecurity, takes much the same view. "With the convergence of IT and OT systems, there has been an exponential growth in internet-of-things devices that has heightened concerns | ted," Carew says. "Transparency and about the digital security of these | trust are key in having robust and systems," she says.

shift" in how OT assets are safe- becomes a regular topic of converguarded. "Legacy infrastructure sations among asset owners, operahas been in place for decades and tors, managers, maintainers and the is now being combined as part of supply chain, it will become part of the convergence of IT and OT," she the organisation's DNA. says. "This can be challenging for organisations that previously used words. The Colonial Pipeline attack separate security tools for each has set the alarm bells ringing. environment and now require holis- Months later, there is still high panic tic asset visibility to prevent blind across the infrastructure network. spots. Attacks are coming from all with the cybercriminals seemingly sides and are creeping across from better equipped than ever to expose IT to OT and vice versa. Organi- vulnerabilities and gain handsomely sations should adopt a risk-based | from doing so. 🔵

SHORING UP CRITICAL INFRASTRUCTURE

Projected growth in the global cybersecurity market for critical infrastructure rom 2020 to 2030



Transparency to having robust action plans. **Everyone has**

usability and cost can provide the Has the Colonial Pipeline attack encouraged infrastructure provid-

ers to take more effective defensive consultancy. "There is still a disconnect between cybersecurity and

He suggests that cybersecurity is widely seen in the sector as an "addon", rather than intrinsic, when it comes to monitoring the health of critical infrastructure.

"The problem is compounded by the use of ageing hardware and software, which often have unforeseen vulnerabilities that can be exploi executable action plans. Everyone Lanowitz calls for a "mindset has a role to play in security. If it

Actions, though, speak louder than

structure will be challenged. Economic resilience is a growing concern: in some sectors, the environmental costs and the resulting constraints



Q&A

connected future

Investing in a sustainable future

With the world gripped by a climate emergency, it is imperative that energy consumption - and more broadly infrastructure - is sustainable. Antin Infrastructure Partners' NextGen senior partners, Nathalie Kosciusko-Morizet and Anand Jagannathan, explain the firm's vision for a more sustainable and



Q How important is it for infrastructure to be sustainable? It is critical. This is the essence of infrastructure; it is meant to be future proof and deliver an esse tial service to society in the long run. Now, being sustainable has not always meant the same across the history of ing concept. The next generation of connected, and occasionally more asset light than previous generations. But most importantly, it will be greener (N) The ecological dimension is paramount: it is a question of physiand of societal adoption of the infraresilience is obvious: with climate dangerous. Recent floods and illustrations. Certain physical infra-

The idea that infrastructure is what transforms innovation into progress means that infrastructure, this has been an evolv- infrastructure investors have infrastructure will be smarter, more a specific role to play

accelerated the trend. Lastly, societal cal resilience, of economic resilience adoption is key, though often underes timated in investment strategies. What structure. Let me expand. Physical does good look like? What will good look like in the future? A desire for more flex change, the world is becoming more bility and independence, more localised production spans across our society so-called gigafires have been dramatic | How does infrastructure echo these?

What role does private secto (Q) investment play?

At Antin we believe infrastruc ture is what transforms inno are deeply changing the economics. vation into progress. And these large The coronavirus pandemic has only transformations happen when for



stars are aligned: technological breakthrough, societal trends, political will, and public and private funding It looks like these stars are currently aligning. The private sector cannot miss what is both a responsibility and an opportunity.

A The idea that infrastructure is what transforms innovation into progress means that infrastructure nvestors have a specific role to play. There are numerous technologies around that are ready for commercial deployment and need capital to do so. Some of them will be tomorrow's infrastructure. We can accelerate the transition by funding them today to meet this responsibility and help bridge that gap.

What is your team looking (Q) for in terms of sustainable infrastructure?

We invest in the next generation of sustainable infrastructure that will address climate change objectives and will be green. We will also invest in proven technological advances that deliver a better connected and a smarter environment for society. We target companies that will display strong infrastructure characteristics, provide essential services, have strong barriers to entry and are able to generate predictable cash flows, even if those are not all fully actualised. We want to help bring them here, during our holding period. And ve will do that across our four verticals energy and environment, transportaon, telecoms and social infrastructure

We believe that the business N models of tomorrow might not onform to traditional categorisations. They might span across sectors and will cross-sector capabilities. need Autonomous vehicles, for example, are a mix of our four sectors: obviously transportation, but also telecoms in the sense it involves connectivity and data, energy and environment as you want the electricity to be green and the batery life cycle to be taken care of, and ocial in the sense it allows people who | is needed now

had lost mobility, because of age or disability, to regain it. It will revolutionise nfrastructures, well beyond just cars. This also applies to many other areas we are considering such as the hydroger economy, which spans energy, mobility and social infrastructure, and zero carbon homes

How can governments help? ົດ

Governments can help by setting a clear, long-term policy frame work backed by legislation and contractual schemes, where needed. o create a stable environment for financing the deployment of new infrastructure. This has been done quite successfully in recent years for the levelopment of renewables and a simlar commitment is needed to achieve net-zero objectives. It is also critically nportant these policies and schemes result in affordable consumer choices.

Historically, government's role has been central to the developnent and financing of infrastructure often through general taxation, as these were the backbone of economies and enablers for growth and expansion. In ecent decades, this role has dimir ished; central planning and financing nfrastructure through general taxatio s not as fashionable or even considered appropriate and necessary. Howeve recent environmental crises, as well as ne pandemic, have coalesced public



While long-term objectives are useful to align efforts in the long run, immediate action

opinion globally that significant, coord nated policy interventions are neces sary and appropriate to deal with these rious issues and give governments the eway to act decisively

There is then a concomitance here regulations, economic incentives, public policy tools and purposes, all under review. This is good news, as long as the overall objective that longerm policy stability is key to invest ing is not lost. Predictability is of the tmost importance: from an investor's tandpoint, no matter the nature of the policy tools or the amount of public noney committed, the key outcomes are stability and affordability for conumers that result in standalone viable nvestible propositions.

In the run-up to November's Q) United Nations COP 26 climate change summit in Glasgow, what message would you like to send to world leaders?

Public opinion has shifted and there is acceptance that the equent, widespread and increasingly acute environmental incidents are elated to climate change. There used o be the occasional wake-up call but or a few years now, metaphorically he telephone has not stopped ringng. 2050 targets can only be met by lementing irreversible measures curb emissions immediately. While ong-term objectives are useful to align efforts in the long run, immedi ate action is needed now. This is on our generation and this is a joint respon sibility, public and private sector together, to catalyse both immediate and long-term change.

For more information please visit www.antin-ip.com



SMART CITIES

The smart continent

With rapid urbanisation threatening to exacerbate the socioeconomic and environmental problems faced by large cities throughout Africa, can digital tech provide some of the solutions?

Finbarr Toesland



Fundamental demographic changes are reshaping urban spaces across the continent and straining the already overburdened infrastructure of large conurbations.

Smart cities that can embrace the benefits of digital innovation and pass these on to their citizens have long been viewed as a powerful tool to improve the quality of urban lives. But will they live up to this promise or might they further ingrain socioeconomic inequities?

There's no question that smart cities will play a role in the future down to local and national govern- and sold the unfinished development leaders to decide how their concepts are applied.

Robert Versteeg, a consultant at Smart City Consultants, believes that the technology should fit around the ambitions of cities, not the other way around.

"If they merely want a gimmick, I think its role will be limited," he says. "You need to run projects where you have a good understanding of how smart cities can help at the strategic, tactical and operational levels. The effectiveness of an given smart city can be calculated by looking at the value added for the public.'

Pursuing innovation for innovation's sake has proved an expensive capital, Kigali, include smart streeterror for some developers, which lights, air-quality monitoring equiphave seen their dreams of an ment and buses offering Wi-Fi and advanced smart city fall flat. Take cashless payment facilities.

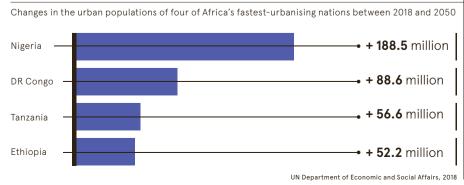
ple. Announced in 2014 by Chinese development group Zendai, this R84bn (£5.8bn) project within the Johannesburg metropolitan area was hailed by some as the New York of Africa when construction began in 2015.

The smart city would have offered cutting-edge technology and jobs for 200,000 people. But Zendai refused to include 5,000 units of social housing that Johannesburg's local authorities had called for. Instead, it pushed for a fully luxury development, significantly drawing of urbanisation in Africa. But it's little fanfare, Zendai cut its losses ment on to another company, which has since begun working to a far less ambitious plan.

Breaking ground on a series of smart cities will not be a panacea that solves all urban problems, of course. But the use of technology can help to tackle specific issues resulting from the growing pains of African cities.

The government of Rwanda is taking one of the most advanced approaches to the challenge. Its comprehensive smart city master plan illustrates how innovative technology can improve the lives of city dwellers. Innovations already being implemented in the nation's

UPTOWN TOP RANKING



nents of the Eko Atlantic City roject in Lagos claim that years of building works have contr to coastal erosion and flooding in neighbouring parts of the city

You need to run projects where you have a good understanding of how smart cities can help at the strategic, out the planning process. With tactical and operational levels

> Smart cities that cater to a defined industry may also be able to reduce the brain drain of highly skilled are essential for building smart challenges of the 21st century -African professionals. Technology specialists have long relocated to Europe and North America in order to advance their careers, but it's Innovation Programme. This is a hoped that the Konza Technopolis. under construction 40 miles southeast of Nairobi, will draw in hi-tech talent to Kenva from across Africa. Nicknamed Silicon Savannah, this smart city is set to incubate the cutting-edge startups that promise to create the next generation of homegrown innovations.

Finding the right funding structure can be make or break for a smart city. Because the amount of public money available is generally imited, finance models that bring nternational development organisations together with institutional nvestors are growing in popularity. Public-private partnerships are often used to deliver projects. The businesses involved can unlock cost efficiencies and access the wider hi-tech startup ecosystem. Development finance institutions can help to mitigate the relatively high risks involved in these types of projects and also attract private investment from both regional and international organisations.

The Organisation for Economic Co-operation and Development has local innovations and allow African the future of Africa's cities."

of Africa's cities will increase by 950 million over the next three decades. If managed effectively, urban development can generate economic growth, reducing poverty and improving living standards. Yet, for nations that are unable to overcome the far-reaching problems caused by rapid urbanisation, the globe. Countries with highly the danger is that long-standing inequities will be exacerbated.

To realise the potential of smart cities, governments and hi-tech startups are forming partnerships with international organisations to cities, considers these urban spaces develop technological skills that to be a response to the key global cities. For instance, the Rwandan government and a range of partners have established the Smart Cities a collaborative approach to devel six-month accelerator project, running from June to December 2021. that's supporting African startups smart housing and mobility.

A development enterprise called the German Agency for International Cooperation is implementing this programme. It is bringing together African entrepreneurs and multinational businesses to form local solutions to local problems.

Olaf Seidel is the agency's pro gramme director for digital solutions for sustainable development He says: "Through this project, 30 African startups are receiving support from companies, such as Volkswagen and Siemens, and pub lic stakeholders, such as Rwanda's green fund and the local ministry of ICT and innovation, to scale up their products."

Some of the startups are working on smart innovations including a opment without promoting terridigital walking stick for visually impaired people and battery charging hubs for small electric vehicles. "With this approach, we promote

forecast that the total population startups to learn from international expertise and the experiences of firms in other countries," Seidel says. "These are key ingredients for growing Africa's smart cities."

> Although each smart city project is unique and will require a bespoke plan, much can still be learnt from successful developments around mature tech ecosystems - Japan, for instance – offer models that can be adapted.

> Pilar Conesa, CEO of Anteverti, a consultancy specialising in smart namely: the climate emergency and socioeconomic inequality. Taking oping smart cities helps to bypass common pitfalls, she savs.

"The government of Japan recently realised that, beyond focusing operating in fintech, cleantech, its digitalisation strategy on technology as a means of generating economic growth, it also needs to use the technology as a means of helping to reduce the gaps between urban and rural environments. says Conesa, who also curates the mart City Expo World Congress.

> Several high-profile smart cities, cluding Eko Atlantic City in Nigeria, have attracted criticism for atering to a wealthy segment of society and leaving behind lowncome communities local to it. But, by placing quality of life and nclusivity at the centre of smart city projects, technology can be recast as an enabler of equitable social development, she argues.

"Japan's experience shows that there is no truly sustainable develtorial cohesion and understanding socioeconomic challenges from a holistic perspective," Conesa says. "That's a fully exportable lesson for



that has grown continuously and structure at any given time have been contemplated with any level of efficiency, let alone with the advances we have seen. supplies and reunite families.

'There isn't a moment to lose to get the right investment frameworks in place for the future'

private investors and advisers in global infrastructure – an asset class

steadily over the past few decades. GIIA members own and manage on six continents. It's fair to say that many people reading this report will be doing so only as a result of infrastructure owned by GIIA members, be that energy, transport or digital networks. We conservatively estimate that we have at least £144bn of capital ready to invest in infra-

During a very difficult period for structure that supports society has delivered essential services such as water, electricity and gas to communities 24/7. Likewise, fast and ultrafast broadband has enabled many families to work at home and school that, only a few years ago, could not

Further afield, seaports and airports have been enabled to operate around the clock (in the latter group's case, while suffering from

continued to help bring in essential In a great many cases, these assets are owned and operated by private future generations companies and often, ultimately, by pension funds, helping to deliver long-term revenue streams for retirement savers. Infrastructure investors are renowned as long-term stewards, wanting to help nurture

and grow their investments, in line with ESG principles, often over decades. During the pandemic, this ownership model also helped to insulate governments from even greater levels of financial stress, as infrastructure investors 'dig in' for the long term and reach out to help the communities they serve. As we start to emerge from the

Covid crisis, many significant challenges remain. Top of the list is, of course, climate change. In the UK alone, a recent GIIA and PwC report suggests that an additional annual investment of between £40bn and **Lawrence Slade** for the UK to get on track to net-zero Investor Association

e Global Infrastructure | carbon emissions by 2050, Globally, Investor Association (GIIA) this number can be multiplied sevepresents 80 of the leading eral times over, illustrating the huge task that lies ahead of us all.

We're seeing big policy announcements and spending commitments across key world markets and economies. But, while the context may nearly \$1tn of infrastructure assets differ, there is a golden thread that consistently appears: by combining government funds with private capital we can achieve much, much more and faster

While it's a big challenge, net zero is not the whole story. Our report with DLA Piper into the global public-private partnership market points out that the world's infrastructure needs trillions of pounds people around the world, the infra- to be invested in it over the coming decades. That level of funding cannot be met by governments' already stretched balance sheets alone.

Given this fact, it's essential that both local and national governments have access to multiple sources of their children remotely – something funding. As the report also notes, public-private partnerships are delivering investment in critical infrastructure around the world, more often on time and on budget than that held publicly

This, combined with other funding models in the financing toolbox. gives nations access to hundreds of huge revenue shortfalls). They have billions of pounds in private capital that can be deployed quickly and efficiently to deliver the smarter. cleaner infrastructure needed for

> As we look ahead to COP26, it's safe to say that there isn't a moment to lose to get the right frameworks in place to drive the future investment needed to deliver the infrastructure we all require.



£50bn will be required every year CEO, the Global Infrastructure

Q&A

Why solar PV is a stellar investment opportunity

Michael Bonte-Friedheim,

founding partner and CEO of NextEnergy Capital, explains why utility scale solar farms offer both great returns and environmental benefits

What makes solar PV such Q an attractive investment opportunity?

The key reason is that sola the cheapest form of electricity to generate, which means that it is also the cheapest form of electricity for consumers today. Due to these cost efficiencies, it's also the highest growth electricity generation technology across the globe.

You can build very large solar assets in six months, whereas it will take 20 years to develop and build [nuclear power plant] Hinkley Point C, for example. On top of that, the amount of irradiation that hits certain places on Earth is well known. And because it's stable, you have a precise understanding of how much energy will be generated by a solar plant.

More solar energy hits the Earth in a single hour than the energy being used by the entire human population in a year. As solar irradiation is a free source of power, there's no need for any feedstocks. And of course, there are huge benefits in terms of reducing carbon emissions

Q Could you tell us a little about NextEnergy Capital and the NextEnergy Solar Fund?

NextEnergy Capital was founded in 2007 with the aim of becoming the leading investment and operating asset manager in the solar sector. Since its inception, it has been active in the development, construction and ownership of solar assets. To date, we have invested in nearly 300 individual solar plants, with approaching 2GWp of installed capacity.

I describe us as having three business units. The first is asset development, so developing greenfield and brownfield solar projects. And that is everything from finding the land to getting grid access, and building and owning the asset

The second business unit is what we call fund management. We raise instiutional capital in different investment vehicles, with the NextEnergy Solar Fund our listed flagship fund. provides ordinary shareholders with attractive risk-adjusted returns, prin cipally in the form of regular dividends by investing in a diversified portfolio of solar energy infrastructure assets, witl a focus on the key solar markets.

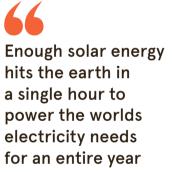
The third business unit, 'WiseEnergy is what we call operating asset manage ment, so basically running - in the own ership phase - a solar asset. It's a huge market opportunity for us because our expertise allows us to not only manage our own assets, but also offer our services to other asset owners.

How does your investment Q approach differ from that of

other renewable energy funds? Our sole focus on solar differentiates us from other renew able energy market participants. We do not subscribe to the idea that you hould do biomass one day, wind another, then solar, then hydrogen. nstead, we see ourselves as specialists that achieve better financial, echnical and operating outcomes for vestors, so we feel we've carved out a very unique market position

Because we're both an investme nanager and an asset manager, we have experience in the global sola sector that is second-to-none. As well as knowing how to achieve better revenues for each power plant, we also know how to manage the risks that al perating assets have

The NextEnergy Solar Fund is also a very attractive investment propo sition for investors that don't have access to private structures. There are several reasons for this. First, it is the largest solar fund in the UK in terms of installed capacity, which provides risk



diversification. Second, the dividend vield of the current share price is the highest in the sector. Third, the perormance of the fund's assets has beer the best in the sector since our IPO in 2014, so we have a proven track record

How do you plan to expand the fund's portfolio in future?

Thanks to our track record in solar internationally we have ccess to opportunities in attrac tive markets across the globe, so r growth prospects are very excit ng. We're also looking at ancillary nology that could be added to ou existing assets, such as energy storage a great addition to our large asse base in the UK

For more information please visit nextenergysolarfund.com



BROADBAND

Dig for victory

Full-fibre internet connectivity is on its way at last in the UK. But will the easing of regulations on the market lead to ultra-fast services in both town and country?

Mark Hillsdon

copper telecoms network was installed more than 100 years ago, when the telephone was still a novelty and the internet was well beyond the imagination of even the most visionary of sci-fi the digital economy. He says that writers. Fast-forward a century and the throughput demands on this to those laying fibre. They can just vintage system are tremendous. No wonder it's creaking under the load. the rules aren't going to change."

The installation of a nationwide network that's fit for purpose has been painfully slow and piecemeal. But, in March, industry watchdog Ofcom created the conditions that should bring full-fibre broadband to the whole of the country. In publishing the outcome of its review of the wholesale fixed-telecoms market, it has established regulations that provide the business case for long-term investment.

One of Ofcom's key decisions is that it won't cap the prices that network operators can charge customers for faster fibre products for at least 10 years. This has been a huge will make up most of the upgrade fillip for fibre builders, especially Openreach, the BT division that dominates fixed-line broadband in the UK. Safe in the knowledge that it will see a return on its investment. the company has set about connecting more than 20 million homes at a cost of about £25bn.

To level the playing field, Ofcom has also given Openreach's fibre homes ultra-fast broadband by the rivals easier access to its under- end of 2021. Then there are about ground ducts and telegraph poles, 50 other players, mostly backed by making it significantly easier and venture capital and private equity.

large proportion of the UK's | cheaper for them to construct their own networks.

Matthew Howett is the founder and principal analyst of Assembly Research, a consultancy specialising in regulatory matters affecting Ofcom's pronouncement is "a boost get on with it, because they know

But there are fears that the new regulations could cause a rush to dig up streets to get cables into the ground. And, while cities are likely to be well served with ultra-fast connections, will rural areas continue to be neglected?

Openreach has already done a lot of work to run fibre cabling from telephone exchanges to cabinets on the street, a set-up known as fibreto-the-cabinet broadband. From this point, millions of buildings are still connected by the old copper cabling, which has been the limiting factor on data transfer rates. Replacing this work, as the UK moves to fibre-tothe-premises (FTTP) broadband and the promise of standard download speeds of 1Gbit per second.

Openreach's biggest fibre-laving rival is Virgin Media, whose network is based largely on old Cable & Wireless hardware. It has committed to upgrading this and giving 15 million The largest of these, CityFibre, is | questions whether consumers will | sights. "If you can find a good rural in more than 100 towns and cities. The race to lav fibre will mean a lot of excavation (digging up roads use existing Openreach infrastrucaccounts for about 70% of the cost ture wherever possible. of building new infrastructure). Howett acknowledges that a period of upheaval seems to be inevitable: to reach out as fast as possible in a by using overhead cabling, but "It's getting to the point where you have to ask: 'How many fibre networks do we need in the ground?"

"It's a frenzy at the moment in this market, because everyone is trying the user's premises can be achieved land grab," says Paul Stobart, CEO of ISP Zen Internet.

But it isn't only towns and cities. Genuine competition may be the with all their broadband-hungry sign of a healthy industry, yet he businesses, that are in these firms'

bankrolled by Goldman Sachs. It's benefit from it when so many busi- market and you're the only player, aiming to reach 8 million premises nesses want to dig up the country's that is a big advantage," Stobart roads. Conscious of this factor, the says. It makes others less inclined government is insisting that they to follow, "because they know the spoils are going to be divided".

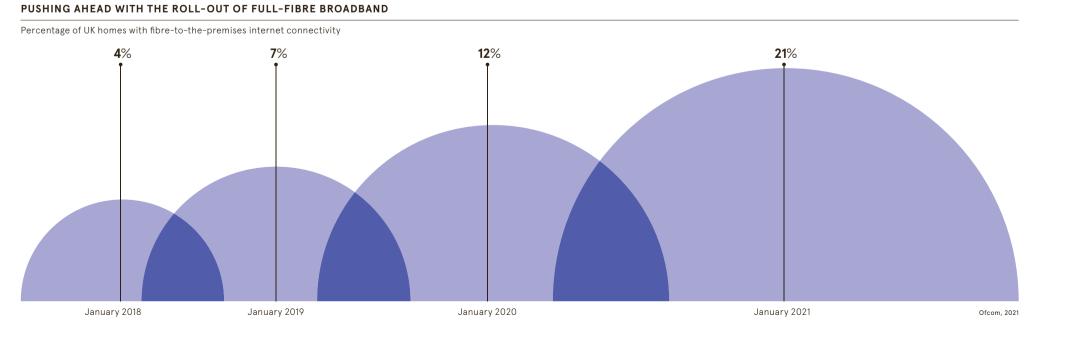
In many rural parts of the UK, the 'final drop' of broadband into strict planning regulations, especially in cities, mean that most fibre connections will need to be buried. In countries such as South Korea. Japan and China, where FTTP has

been extensive for years, huge coils poles and sagging across roads are a common sight.

"We therefore have to go through this much slower, more expensive hide the cabling.' To help limit the number of road-

about giving broadband providers miles of underground utility ducts. It has already set aside £4m for projects trialling the use of water pipes as conduits for fibre.

more reliability and speed than wirebeen cheaper to install. Stobart thinks it's important to see the two technologies as working together.



FLANNERY stallation in progress 100% fibre broadband G Network



"People in this country are not

And then there's 5G. Historically,

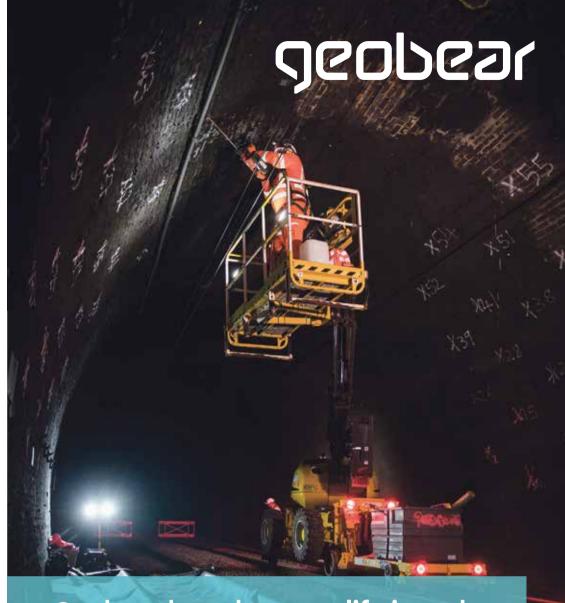
"There is going to be a convernal throughout the premises. "They so I don't see one beating the other." approach needs "to be considered speed and efficiency. part of the mix and a way of meeting the government's targets for getting gigabit-capable broadband", he says, will evolve,"

It's a frenzy at the going to accept that," Stobart says. moment in this market. because process of digging up the roads to everyone is trying to reach out as works, the government is thinking **fast as possible** access to hundreds of thousands of **in a land grab**

The latest generation of low-Earth-orbit satellites provides anofixed-line connections have offered ther possible solution. They offer the potential for high-speed conless networks, which have always nectivity, although their cost of usage, at least in the short term, could prove prohibitive.

Down on terra firma, Howett expects that a very high proportion gence," he says, envisaging a typical of UK premises will have access set-up featuring a fixed FTTP link to to full-fibre broadband within five a 5G hub inside a building, which years. Ultimately, he adds, this will then deliver an enhanced sig- upgrade programme is all about future-proofing, because the only are complementary technologies, limitation with a network of this nature is the speed of light. Other Howett agrees. For some people, hardware will be responsible for the especially in rural areas, this dual next advances in communication

"This is going to be all about what vou plug in at the other end," he everybody in the country on to says. "That is where the technology



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